

# Klaus is a Top-Tier Consultant with strong Experiences in M&A, Restructuring, Organizational Diagnostics, Performance Improvement, Strategy & Operations

## Profile



**Klaus Hammer**

### Consulting experience:

- 10+ yrs. consulting experience with McKinsey (EM-Status), Genioo, HammerResults, Andzyme, Klaus Hammer Consulting (KHC) Focus on Strategy, M&A, HR, Performance Management and Leadership development, Portfolio optimization
- General Manager EMEA of the McKinsey Organizational Solution based in London
- Have created own diagnostic tools and methodology to assess organizational health and performance as well as have created 30+ specialized content for improvement workshops and initiatives

### Other professional positions:

- Divisional Head Swarovski, member of Global Mgmt. Board
- CEO Signity (150 Mill+ revenues) for 8 years

### Education:

- MBA of University of California at Berkeley (Haas),
- German Law degree (top 5%)

### Languages:

English, German fluent, French, Italian, Spanish conversational

## Services & Reference Projects

**15+ years driving performance and develop leadership as consultant and top corporate manager**

### Important Consulting Projects in operations & the Performance Space

- Executed as European Head McKinsey Organizational Solution several dozens projects with European and British Blue Chips, such as British Telecom, Bank of England, UK hospitals, Daimler, Thyssen-Krupp, Volvo, Novartis
- In total approx. 100 diagnostic and performance improvement projects
- Led improvement initiatives across Europe for Dutch Industrial Holding and their 8 mid-sized daughter companies (overall diagnostic + 16 days of improvement workshops)
- Responsible for restructuring/selling/merging of 56 companies (machine tooling sector) in former East Germany with McKinsey at Berlin Treuhandanstalt.
- of total cost savings within 2 years, while keeping revenues)
- New Marketing and Pricing system for the German railway

### Important Consulting and Corporate Projects in M&A

- Led global merger SWAROGEM/Swarovski and Golay Buchel AG stone division in world largest supplier of synthetic and created Gemstones with no loss of market share and huge profitability increase. Build up international leadership for central HQ and 15+ international branches for a new corporate division. Recruited and hired 50+ managers, several of them today holding C-Level positions in large companies.
- Divestment strategy for a large European hotel chain
- Accompanied merger between two telephone companies from cultural point of view
- Global Restructuring and Cost Reduction Lead for Swarovski (total value chain – realized 15%